

100% Trade-in Guarantee (as of March 15, 2011)

Sullivan Violins guarantees to accept any violin, viola or cello, which it has previously sold as a trade-in toward a future purchase. 100% of the instrument's original sales price will be credited toward the new purchase, subject to the following conditions:

- 1) The instrument remains in the same condition as when originally sold by Sullivan Violins. Normal wear and tear such as wear to bow hair, strings, fingerboard, bridge, pegs, minor scratches and open seams are acceptable. Moderate to major damage, such as cracks, broken edges or corners, etc., may either void the trade guarantee or result in a reduction of the value at the sole judgement of Sullivan Violins.
- 2) A service fee will be assessed as follows:
 - Violins -\$75.00
 - Violas -\$75.00
 - Cellos -\$115.00
 - Bows -The cost of any necessary repairs will be deducted
 - Rehair - violin/viola \$50; cello \$54
 - New tip - \$110-170
 - New wrap - \$40-85
 - *Carbon Fiber Bows traded in at 50% of original cost*
 - Outfits -Under \$500, in good repair, maximum deduction of \$50
 - Cases -Violin, viola and hard-shell cello cases ***purchased new*** will be accepted at 50% of original cost if in good condition. A lower trade-in value will be given for cases showing excessive wear and tear.
- 3) The new purchase must be an amount equal to or greater than the previous purchase.
- 4) There is a limit of one trade-in outfit (instrument, bow and case) per subsequent instrument purchase.

****Policy subject to change without notice****