

Sullivan Violins

instruments that inspire

100% Trade-in Guarantee (as of May 1, 2017)

Sullivan Violins guarantees to accept any violin, viola, or cello, which it has previously sold as a trade-in toward a future purchase. 100% of the instrument's original sales price will be credited toward the new purchase, subject to the following conditions:

- 1) The instrument remains in the same condition as when originally sold by Sullivan Violins. Normal wear and tear such as wear to bow hair, strings, fingerboard, bridge, pegs, minor scratches, and open seams are acceptable. Moderate to major damage, such as cracks, broken edges or corners, etc., may either void the trade guarantee or result in a reduction of the value at the sole judgement of Sullivan Violins.
- 2) A service fee will be assessed as follows:
 - Violins - \$75.00
 - Violas - \$75.00
 - Cellos - \$115.00
 - Bows - The cost of any necessary repairs will be deducted:
 - Rehair - Violin/Viola \$65; Cello \$70
 - New Tip - \$110-170
 - New Wrap - \$40-85
 - *Carbon Fiber Bows traded in at 50% of original cost**
 - Outfits - Under \$500, in good repair, maximum deduction of \$50
 - Cases - Violin, viola, and hard-shell cello cases **purchased new** will be accepted at 50% of original cost if in good condition. A lower trade-in value will be given for cases showing excessive wear and tear.
- 3) The new purchase must be an amount equal to or greater than the previous purchase.
- 4) Trade-ins can be used towards an instrument or bow, excluding consignments, of the kind that was originally purchased, and of equal or greater value. Trade-in credit may not be combined with any rental equity discounts. Equity from multiple rental accounts may not be combined to purchase a single instrument. Due to a change in the federal laws, we are no longer able to accept items with elephant ivory components on trade.

Policy subject to change without notice

Sullivan Violins
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